

Ellensburg Farmer's Market (EFM): Kid's Market Vendor Rules

Who can apply?

All children ages 5-17

What can I bring?

- Handmade or homegrown items, made by kids.

Examples:

- Crafts (crocheted/knitted animals/items, jewelry, etc.)
- Bath & body products (soap, lotion)
- Services (face painting, henna, nail painting)
- Plant starts & arrangements
- Original artwork (no AI)

What can't I bring?

- No storebought items.
- No food or drinks.
- No busking/street performance.
- No goods/services made by someone else.

Can I price items?

- No. You can suggest donation amounts.

How do I take donations?

- Cash donations or Venmo QR codes.
- No credit/debit cards.

How does it work?

- Kids and one parent/guardian need to be at the booth all the time.
- Kids make the items, talk with customers, and take any donations.
- Parents do not make items or engage customers.

Safety

- Make sure signs and decorations are secure and not a tripping hazard.
- No tents or canopies are allowed.
- If the weather is bad, the Children's Market will follow EFM rules.

Courtesy

- No music/speakers at booths.
- No yelling.
- Do not break down your booth early or leave early.

Tips for Kids

Pricing

Choosing a donation amount for your products can be hard. If they are too high, customers may not donate. If it is too low, you might run out of product.

- How much does it cost to make your product?
- Set a donation amount that helps you make money.

Make your business different!

Why would a customer choose your product?

- Try making something interesting.
- Think about what you want to buy.
- Make the donation experience memorable.

Attract customers to your booth

What's going to make customers come to your booth?

- Decorate your booth.
- Think about how to display your product.
- You can use balloons, decorative paper, bright colors, etc.

How to talk with customers

Talking to customers can feel scary! You can try practicing at home.

- Greet customers with a smile.
- With just a few words, tell them what you made.

Tips for Parents

Children make the products

Help your child make items and participate in the market on their own. If you feel your child is not ready to do this on their own, consider waiting to participate.

- Offer fewer products.
- Help simplify the experience to their unique level.

Let your child interact with customers

Stay at the booth with your child. When a customer is at the booth, let your kid do the talking!

Bring a lawn chair, a book, and enjoy a beautiful spring day while your kid does the work!

- Role play interacting with customers.
- Suggest simple donation prices. So they can calculate and make change.

What to bring

- 1 table – no bigger than 3' x 6'
- Cash to make change
- Container to hold cash
- Printed QR code for Venmo
- Lawn chairs
- Table décor
- Handmade or homegrown items for donation

Do you need a QR code printed? Email eburgfarmersmarket@gmail.com an image of the QR code at least 3 days before the event.

Accommodations

If you or your child have a question about accommodations, please contact us at eburgfarmersmarket@gmail.com